

PREDEVELOPMENT LOAN TERM SHEET

Loan Description and Allowable Use: Funds for predevelopment activities associated with the development of multi-family and single-family rental or for-sale affordable housing, and/or related facilities. *Eligible* expenses include: reports, testing, surveys and studies, architectural fees, legal and accounting fees, predevelopment loan/lending fees, and state or local funding application fees. *Ineligible* expenses include payoff of loans from other institutions (including acquisition loans) and any activities completed outside of the predevelopment period or for purposes other than predevelopment.

Acceptable Borrowers: 501c(3) non-profits, for-profit entities including partnerships and corporations, quasi-public entities (such as housing authorities), and public entities (such as local jurisdictions).

Regulation and Affordability: Project/development must be formally regulated (either by an external jurisdiction/agency, or in some cases by the borrower/sponsor) and the majority of units must be targeted to extremely-low, very-low, or low-income households (as defined by HUD).

Project Location: Washington County, Oregon*

Loan Amount: Up to \$1,000,000**

Interest Rate: Secured loans start at 4.5% (simple interest, calculated on a 365/365 basis)

Term: From 12 to 36 months**, to coincide with timing of take-out source (e.g., construction loan close)

Payments: Deferred payments during the term of the loan - principal and accrued interest due in full at maturity

Pre-Payment Premium: None

Fees: Origination Fee of 1.5% of the loan amount

- Borrower is responsible for all closing costs.
- CHF may impose fees for additional services (such as loan modification, among others)

Required Third Party Reports:

- If security is project site or other real estate: FIRREA compliant appraisal ordered by CHF (must provide "as-is" market value)
- Formal audited or professionally prepared financial statements annually
- Other reports as required by CHF

General Funding Conditions:

- For land security, borrower must provide a standard Lender's Title Insurance policy insuring CHF's lien position
- Proposed project is financially feasible
- There are no material impediments to development
- Project has a clean title or issues that can be easily resolved
- Annual project progress reporting (including interim financials)

Equity Planning:

At application, please be prepared to provide information on organizational and project equity work, including but not limited to:

- Description of borrower's equity work (goals and track record, including organizational equity statement and/or plan)
- Specific equity goals for the project (including: current economic conditions and percentage of rent burden for chosen location, target population and why they were selected, culturally-specific outreach and service plans and partners, reduced screening criteria, purchasing procurement targets, etc.)
- Outreach and community engagement plan, including partners and planned events (surveys, community meetings, project advisory committees, etc.)
- Description of the ways in which this project will lead to more equitable housing outcomes

Please be advised that this term sheet is provided for informational purposes only, does not constitute a commitment or any offer from CHF, and is subject to change at any time.

^{*}Projects in contiguous counties may be eligible – please contact CHF for more information

^{**}Exceptions are considered on a case-by-case basis